

T. T. SWAYNE.

One of Hickman's leading and popular druggists is T. T. Swayne, or, as he is known to innumerable friends, "Tschudi" Swayne.

He is almost a native son, as he had seen but two and a half months of life when he came to this city with his mother from Carroll county, Tennessee, his birth place.

He was educated at the B. C. Caldwell Private School in this city, and in the pharmaceutical department of the Vanderbilt University at Nashville, from which famed institution he graduated in February, 1887, at the age of 20.

On April 1 of that year he opened his drug business in this city. Notwithstanding the date of his advent into business there was no foolishness about it, as with each succeeding year

farm machinery and implement business of Ed. E. Reeves & Co. and threw into it the characteristic energy and enterprise which brought him success in other channels.

W. S. Henderson is in all regards a self-made man, and a distinct acquisition to the mercantile world of Hickman.

J. C. BURDICK.

Wholesale and Retail Dealer in Game and Fish,
With Headquarters at Hickman, Ky.,
and Union City, Tenn.

The gentleman above named, formerly one of the best known citizens of Hickman and now a respected resident of our neighboring town of Union City, Tenn., has been more instrumental in bringing true joy to many households than any

communication is maintained between both offices, so that an order not on hand at one office is filled by the other.

The business at Union City is personally overseen by Mr. Burdick, while R. M. Isler, the efficient agent of the Southern Express Company, looks after the company's interests at Hickman.

The entire fish and game privileges of the celebrated Reelfoot Lake has recently passed to Mr. J. C. Burdick, proprietor of the Hickman Packing Company, through a lease from its owner, J. C. Harris, of Tiptonville, Tenn. While under its provisions Mr. Burdick requires all market hunters or fishers to sell only to him, sportsmen who hunt or fish for pleasure only are allowed to hunt or fish at will and are accorded every courtesy within the power of the company.

The Hickman branch of the company is in charge of Chas. H. Wilson as chief packer and manager, who is usually assisted by a force of seven or eight employees.

J. W. ROGERS & SON.

Among the leading grocers of Hickman, and distinctively the leading meat dealers, is the above mentioned firm, of which the senior member, J. W. Rogers, is one of the pioneer and successful merchants of the city.

Mr. Rogers is a native of Texas and combines the proverbial hustle of the sons of the Lone Star State with the conservatism of the blue-grass business man.

He has been a merchant of Hickman since 1866, and an eminently successful one.

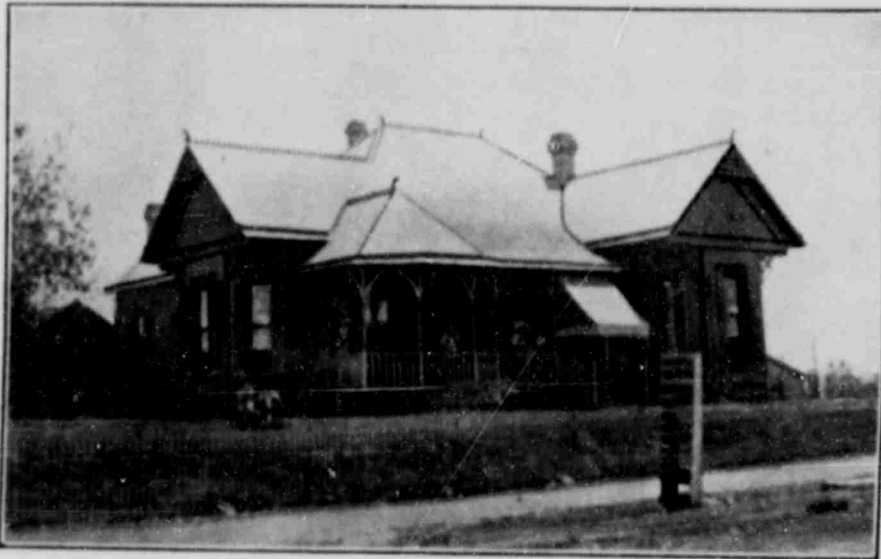
The present firm of J. W. Rogers & Son was established in March of this year, when his son, J. N. Rogers, who has given evidence of the possession of the best attributes of a successful business man, was taken into partnership.

The business of the recently established firm has been steadily augmenting and increasing since its inception.

RICE & NAYLOR.

It can be said without disparagement of any firm or individual that among the younger merchants of our prosperous city the firm whose name heads this sketch are in the very van in energy, enterprise and the concomitant elements that make for success in business life.

The business was first established in 1893 by



RESIDENCE OF T. T. SWAYNE.

his business has grown apace until at this writing the Swayne Drug Store is recognized as one of the leading pharmacies of western Kentucky.

Particular precedence has been attained in the prescription department. In this department Mr. Swayne takes especial pride and personally supervises it with exceeding care and accuracy.

T. T. Swayne is one of the growing and leading young business men of the city. He is a member of the city council, in his second term, and although the youngest member of that body is chairman of one of its most important committees, and also a member of the street committee and of the light and water committee.

Mr. Swayne is also one of the trustees of Hickman college, being chosen to a three-year term in this capacity in June, 1901. At a meeting of the Retail Druggists' Association of Fulton County, held at Jordan, August 13 last, Mr. Swayne was chosen president of the association.

W. S. HENDERSON.

In this era of trusts, concentration of capital and organization of all kinds, the remark is often heard that the opportunity of the young man has departed. This is true only of the laggard in the race of life. The career of the subject of this sketch is a direct contradiction of this pessimistic theory.

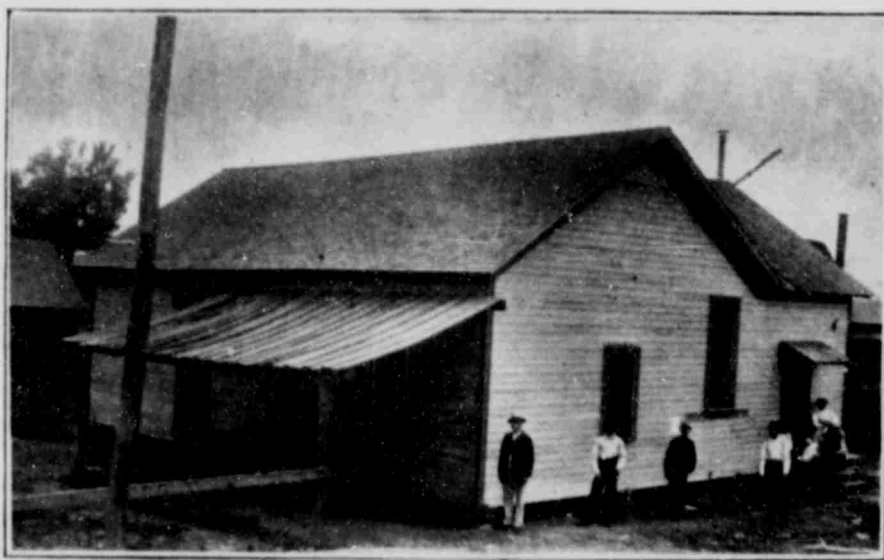
Mr. Henderson had no better chance in life than any of the farm-raised young men of this section, indeed, not so much as many. His education was but that afforded by the public schools of Mississippi county, Mo., where he was raised on a farm.

"There is a tide in the affairs of man which taken at the flood leads on to fortune," Young Henderson embarked on such a sea. He saw his opportunity and grappled it with mental hooks of steel.

His environment offering nothing better, he became a trader in timber and timber lands, and through clear judgment, backed by earnest industry and application, soon amassed a fortune. A few months ago he moved across the river to this city, which he has always regarded more or less as his home, purchased the extensive

other resident of this section. The reason for this lies in the fact that for many years Mr. Burdick has been the leading caterer to the country in supplying it with the delectable and palatable game birds and fish of this marvelous section.

The business is conducted under the firm name of the Hickman Packing Company, which company was established by Messrs. R. M. Isler, D. B. Bryant and C. B. Hackett in 1888. The business passed into the possession of Mr. Burdick some eight years ago, who retained the firm name under which it achieved a splendid reputa-



FISH WAREHOUSE OF J. C. BURDICK.

tion, which the present owner has spared no labor or expense to maintain.

The fish and game supply of the Hickman Packing Company are received from the famed Reelfoot Lake, the celebrated Missouri lakes and their environments; catfish, Buffalo and river salmon from the Mississippi and from other sources.

The fish and game of the company is shipped to St. Louis, Memphis, Chicago, Cincinnati, Dayton, Hamilton, Omaha, Dallas, Montgomery, in fact, all the Middle, Southwestern and Southern states, some of the Northwestern states, and as far East as New York City.

The company maintains two ware and shipping houses, one at Hickman and one at Union City, the company's large output of game being mainly shipped from the latter station. Direct telephone

B. B. Sanders and E. C. Rice, under the firm name of Sanders & Rice. In 1898 the former's interest was purchased by Eugene Naylor, when the firm of Rice & Naylor began its unusually successful career.

There are three lines in which the firm has always aimed to be the outfitters to the well-dressed—in correct footwear, haberdashery and hats. And that they have succeeded in this desire is attested by the large patronage they enjoy among the men and youth of Hickman, who are always strictly *au fait* in these three essentials of dress.

As foot furnishers Messrs. Rice & Naylor have always taken the lead in fit, fashion and durability; in gents' furnishings they challenge competition from the large cities in their array of tasteful styles and designs, and in fashionable